

ICS Solutions, a specialist Microsoft Online Services Accelerate Partner.

ICS Solutions are a UK based managed 'pure-play' Microsoft Gold Partner and were one of the first UK Partners to fully embrace Microsoft's Cloud offerings. Investing heavily in Microsoft Cloud Computing, ICS Solutions started a series of in-person educational events in June 2009 and launched 'Dip into Windows Azure' for Microsoft – a unique Azure trial platform that provided a free Azure trial for over 3,900 users. ICS Solutions central mission is to help organisations profit tactically and strategically from Microsoft's Cloud investments.

About ICS Solutions and Microsoft Online Services:

- ✓ Hampshire based Microsoft Gold Partner for 15 years
- ✓ Pool of over 1,800 vetted Microsoft experts
- ✓ Dedicated BPOS Centre of Excellence (dedicated sales, marketing, delivery), set up in early 2009
- ✓ First partner BPOS seminars in June 2009, educating over 450 delegates
- ✓ Monthly 'Cloud Day' events for customers
- ✓ Over 23 BPOS customer wins
- ✓ Microsoft BPOS Accelerate Partner (1 of 25 in the UK)
- ✓ Recommended by Microsoft as a specialist Microsoft Online Services BPOS solutions provider
- ✓ Presented on stage at the 'Transitioning to the Cloud' Partner event in London – discussing BPOS/Azure practices and customer wins
- ✓ Registered on the Office365 Beta and 1st Office 365 seminar on 2nd December
- ✓ New Azure and Office 365 websites launching in November
- ✓ Unique programs designed to help clients through their Cloud journeys - BPOS Advantage Program, Microsoft Cloud Advantage Program and Azure Advantage Program

ICS Solutions Microsoft Online Services clients:

ICS Solutions have successfully deployed over 23 Microsoft Online Services projects including the following clients:

Partners



Services



Financial Services



Public Sector



Manufacturing





Microsoft Limited
Thames Valley Park
Reading
RG6 1WG
31st March, 2010

ICS Solutions Limited
.NET Solutions Campus
Skippetts House
Basingstoke
RG21 3HP

To whom it may concern,

It is my pleasure to provide a reference for ICS Solutions Limited as a Microsoft Online Services partner.

ICS Solutions Limited has successfully deployed over eight Microsoft Business Productivity Online Suite solutions for customers, demonstrating significant expertise with Microsoft Online Services. Due to a high level of experience, I am proud to recommend ICS Solutions Limited as a specialist Microsoft Online Services Accelerate Partner organisation which receives additional support from Microsoft.

ICS Solutions Limited is also a Gold Partner in the Microsoft Partner Network. Only companies which have demonstrated the highest levels of customer service, proven their experience and attained advanced certification receive the designation of Microsoft Gold Partner.

Microsoft endorses ICS Solutions Limited for their skills and expertise in delivering Microsoft Online Service Business Productivity Online Suite solutions.

Yours faithfully,

Gordon Frazer
Managing Director
Microsoft United Kingdom